

General Fund Cash Flow Scenario

May 2009

Projections based on 2010 Approved Budget

| General Fund (in millions) | Projections | | | | | | | | | | Comments |
|-----------------------------------------------------------|---------------|--------------|--------------|--------------|---------------|--------------|---------------|---------------|---------------|---------------|---------------------------------|
| | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | |
| Available Financial Reserves, beginning of period* | 112.4 | 86.8 | 85.0 | 76.1 | 73.5 | 46.2 | 39.5 | 22.8 | 3.1 | (19.2) | |
| Revenues | | | | | | | | | | | |
| Total Property Tax Revenue | 67.0 | 68.3 | 70.0 | 83.4 | 84.4 | 106.4 | 107.5 | 108.5 | 109.6 | 110.7 | 1.0% Annual Growth |
| Total Other Taxes | 2.9 | 3.2 | 3.7 | 3.9 | 4.1 | 3.6 | 3.6 | 3.7 | 3.7 | 3.7 | 1.0% Annual Growth |
| Total Transfer Tax Revenue | 35.3 | 40.5 | 35.5 | 32.0 | 16.6 | 14.9 | 15.6 | 17.2 | 18.9 | 20.8 | Growth in 2011 |
| Total Other Revenues | 37.5 | 43.1 | 44.6 | 44.7 | 35.7 | 32.9 | 33.9 | 34.9 | 36.0 | 37.0 | Growth in 2011 |
| Total Revenue | 142.7 | 155.1 | 153.8 | 164.0 | 140.8 | 157.8 | 160.6 | 164.4 | 168.2 | 172.3 | |
| Expenditures | | | | | | | | | | | |
| Personnel Costs (A) | 110.0 | 114.9 | 122.2 | 122.8 | 121.6 | 119.1 | 128.1 | 133.2 | 138.6 | 144.1 | 4.0% Annual Growth |
| Non-Personnel Costs | 26.2 | 25.2 | 21.3 | 23.0 | 21.6 | 21.0 | 21.8 | 22.7 | 23.6 | 24.6 | 4.0% Annual Growth |
| Debt Service | 11.4 | 12.4 | 13.5 | 16.8 | 20.9 | 21.1 | 22.7 | 23.3 | 23.4 | 21.4 | |
| Transfers Out | 20.7 | 4.4 | 5.7 | 4.0 | 4.0 | 3.3 | 4.7 | 4.8 | 4.9 | 5.0 | |
| Total Expenditures | 168.3 | 156.9 | 162.7 | 166.6 | 168.1 | 164.5 | 177.3 | 184.0 | 190.5 | 195.1 | |
| Revenue over Exp./Transfers | (25.6) | (1.8) | (8.9) | (2.6) | (27.3) | (6.7) | (16.7) | (19.7) | (22.3) | (22.8) | \$88.2 million shortfall |
| % of Budget Shortfall | | | | | 16.2% | 4.1% | 9.4% | 10.7% | 11.7% | 11.7% | from 2010 through 2014 |
| Available Financial Reserves, | 86.8 | 85.0 | 76.1 | 73.5 | 46.2 | 39.5 | 22.8 | 3.1 | -19.2 | -42.0 | |

(A) Assumes personnel costs savings for FY 2010 resulting from layoffs/reductions in force/employee givebacks.

Sewer Fund Cash Flow Projections
May 2009
Projections based on 2010 Approved Budget

| | Projections | | | | | | | | | | |
|-----------------------------------------------------------|---------------|---------------|-------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------------------------------|
| Sewer Fund (in millions) | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | Comments |
| Available Financial Reserves, beginning of period* | 81.4 | 70.2 | 5.7 | 13.2 | 14.6 | 10.9 | 12.3 | 10.6 | 5.8 | (0.6) | |
| Revenues | | | | | | | | | | | |
| Current Sewer Charges Collection | 36.8 | 51.9 | 53.0 | 51.2 | 50.2 | 55.9 | 56.5 | 57.0 | 57.6 | 58.2 | 1.0% annual growth 11-14 |
| Other | 9.1 | 6.0 | 11.7 | 9.7 | 8.2 | 8.9 | 9.0 | 9.1 | 9.2 | 9.3 | 1.0% annual growth 11-14 |
| Total Revenue | 45.9 | 57.9 | 64.7 | 60.9 | 58.4 | 64.8 | 65.4 | 66.1 | 66.8 | 67.4 | |
| Expenditures | | | | | | | | | | | |
| Total Personnel Costs | 14.7 | 15.3 | 15.8 | 17.3 | 17.0 | 16.3 | 17.0 | 17.6 | 18.3 | 19.1 | 4% annual growth |
| Total Non-Personnel Costs | 33.8 | 33.2 | 33.7 | 34.6 | 35.3 | 36.0 | 37.4 | 38.9 | 40.5 | 42.1 | 4% annual growth |
| Debt Service*** | 6.6 | 7.4 | 7.7 | 7.6 | 9.8 | 11.1 | 12.8 | 14.3 | 14.3 | 13.4 | |
| Transfers Out** | 2.0 | 66.5 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| Total Expenditures | 57.1 | 122.4 | 57.2 | 59.5 | 62.1 | 63.4 | 67.2 | 70.9 | 73.1 | 74.6 | |
| Revenue over Expenditures | (11.2) | (64.5) | 7.5 | 1.4 | (3.7) | 1.4 | (1.7) | (4.8) | (6.4) | (7.2) | \$20.1 million shortfall 11-14 |
| % of Budget Shortfall | | | | | 6.0% | -2.2% | 2.6% | 6.7% | 8.7% | 9.6% | |
| Available Financial Reserves | 70.2 | 5.7 | 13.2 | 14.6 | 10.9 | 12.3 | 10.6 | 5.8 | (0.6) | (7.7) | |

NOTE:

CHANGES RESULTING FROM CITY OF WILMINGTON SEWER NEGOTIATIONS NOT INCLUDED IN PROJECTIONS